

STRENGTHENING THE MARKET

Sullivan-Palatek Partners with Beko Technologies



The strategic partnership between Sullivan-Palatek and Beko Technologies promises to create a formidable presence in the compressed air industry. This collaboration leverages the strengths of both companies, offering comprehensive solutions and unmatched customer value. Here's an in-depth look at the synergies that make this partnership a perfect fit and how it benefits their customers.

Shared Commitment to Quality and Innovation

High Standards and Proven Excellence: Both Sullivan-Palatek and Beko Technologies are renowned for their commitment to producing high-quality, reliable products. Their established reputations for excellence reinforce customer trust and confidence. By prioritizing quality, they ensure that customers receive dependable solutions that meet rigorous industry standards.

Innovative Technologies: Innovation is at the core of both companies' product development strategies. Sullivan-Palatek's advanced air compressors and Beko's state-of-the-art compressed air treatment and condensate management systems reflect their dedication to providing cutting-edge solutions. Collaborative research and development efforts can lead to innovative products that combine the best features of both companies' technologies, resulting in faster development cycles and more advanced solutions.

Comprehensive Product Offerings

Expanded Product Range: By combining their product lines, Sullivan-Palatek and Beko can offer a more comprehensive suite of solutions for compressed air systems. This expanded portfolio meets a wider array of customer needs, providing a one-stop solution for all compressed air requirements. Customers benefit from streamlined procurement and service processes, enhancing overall satisfaction.

Energy Efficiency and Sustainability

Energy Savings and Environmental Responsibility: Both companies focus on energy efficiency, helping customers reduce their energy consumption and lower operating costs. This shared commitment to sustainability aligns with growing market demands for eco-friendly solutions. By offering energy-efficient products and adhering to eco-friendly practices, they support customers in reducing their carbon footprint and achieving sustainability goals.

Industry Experience and Expertise

Industry Experience and Expertise Deep Industry Knowledge and Proven Track Record: Sullivan-Palatek and Beko Technologies bring extensive experience and expertise in the compressed air industry. Their deep understanding of market trends, customer needs, and technical requirements ensures that they can offer relevant and effective solutions. Their long-standing presence and proven track record build credibility and trust among customers.

Customer-Centric Approach

Exceptional Support and Service: Both companies prioritize customer satisfaction, providing exceptional technical support and service. Integrated service and maintenance programs ensure optimal performance and longevity of compressed air systems, helping customers avoid costly downtime and extend the lifespan of their equipment. Their customer-centric approach guarantees that clients receive the best possible experience and value.

Training, Certification, and Knowledge Sharing

Comprehensive Training and Resources: Offering joint training and certification programs enhances the skills and knowledge of customers and partners, ensuring proper installation, operation, and maintenance of products. By sharing best practices and industry insights through webinars, workshops, and training sessions, they add value to their customers and strengthen their reputation as industry leaders.

Conclusion

The synergies between Sullivan-Palatek and Beko Technologies go beyond product compatibility. They encompass shared values of quality, innovation, customer-centricity, and sustainability. By leveraging their combined expertise, global reach, and strategic marketing efforts, they can offer superior solutions and services that drive market growth and enhance their competitive advantage in the compressed air industry. This partnership promises to deliver unmatched value to their customers, setting new standards for excellence in the industry.

PRODUCTS



	Connection	Flow Rate	Element Type	Gauge
SPTF	3/8" - 3"	25-1500	Fine	Differential Gauge
SPFF	4" - 12" Flg	1900-21000	Active Carbon	-
SPTWS	3/8" - 3"	25-1500	Coarse	-
SPFWS	4" - 12" Flg	1900-21000	Super Fine	-

Threaded Filter (TF)

Flanged Filter (FF)

Wate Sep. (WS)



REFRIGERATED DRYERS

	Rated Flow CFM	Cooling Type	Voltage/Phase
SPRPN	10-480	Air Cooled	115/1 230/1
SPRPRN	20-10000	-	115/1 230/1 460/1
SPRPRC	20-500	-	115/1 230/1 460/3
SPRVSD	800-6000	-	460/3
SPRHT	20-350	-	115/1 230/1
SPRPSL	15-100	-	115/1

RPN (Pro Series Non-Cycling)

RPRC (Cycling)

RHT (High Temperature)

RPRN (Premium Series Non-Cycling)

RVSD (Variable Speed Dryer)

RPSL (Slim Tank Mounted)



DESICCANT DRYERS

	Rated Flow CFM	Voltage/Phase	Filters
SPDC	4-110	115/1	With Filter
SPDP	80-800	115/1	Without Filter
SPDPR	80-2800	115/1	BYP=3 valve bypass
SPDPHB	800-6000	460/3	-
SPDPRHB	800-6000	460/3	-
SPDH	100-3200	115/1 460/3	-
SPDHR	100-3200	115/1 460/3	-

DC (Compact Heatless)

DP (Pro Heatless)

DPR (Premium Heatless)

DPHB (Pro Heated Blower)

DPRHB (Premium Heated Blower)

DH (Pro Heated Purge)

DHR (Premium Heated Purge)



SPZL DRAIN

	Rated Flow CFM	Voltage	Phase
SPZL	100-50000	115	1
	80-800	230	1

ZL (Zero Loss)



OIL-WATER SEPARATOR

	Rated Flow CFM	Voltage	Phase
SPOWS	100-400	-	-
SPOWS	550-3300	90-246V	1

OWS (Oil Water Separator)